



GENERAL BUSINESS MAJOR UPPER DIVISION REQUIREMENTS FOR 2015-2016 CATALOG YEAR

Business Core	Grade	Prerequisites/notes
BA 300 Ethical Decision Making in Business (1 unit)		MIS 180
BA 310* Foundations of Business in a Global Environment (1 unit) *The BA 310 course and prerequisite is waived for students in Catalog Years prior to 2015/2016		
BA 323 Fundamentals of Finance (Formerly FIN 323)		Credit or concurrent registration in BA 310*
BA 350 Management & Organizational Behavior (Formerly MGT 350)		MIS 180; credit or concurrent registration in BA 310*
BA 360 Introduction to Operations & Supply Chain Management (Formerly MIS 302)		MIS 180; Math 120; STAT 119 or Econ 201; credit or concurrent registration in BA 310*
BA 370 Marketing (Formerly MKTG 370)		MIS 180; credit or concurrent registration in BA 310*
BA 405 International Business Strategy & Integration (Formerly MGT 405) or BA 458 Management Decision Games (Formerly MGT 458) or BA 404 Small Business Consulting		BA 300, 310*, 323, 350, 370; BA 360 or MIS 301
Accountancy - Three Units Selected from the Following:		
ACCTG 325 Intermediate Managerial & Tax Accounting		ACCTG 202; MIS 180; MATH 120; STAT 119 or ECON 201
ACCTG 326 Intermediate Financial Accounting		ACCTG 202; MIS 180; MATH 120; STAT 119 or ECON 201
Finance - Three Units Selected from the Following:		
FIN 321 Managerial Economics		ACCTG 202; FIN 240; MIS 180
FIN 326 Financial Institutions Management		BA 323
FIN 327 Investments		BA 323
FIN 328 Entrepreneurial Finance		BA 323
FIN 329 International Business Finance		BA 323
FIN 331 Real Estate Principles		ACCTG 202; FIN 240; MIS 180
Management - Three Units Selected from the Following:		
MGT 352 Human Resource Management		MIS 180
MGT 357 Multinational Business & Comparative Management		BA 350
MGT 358 Fundamentals of Entrepreneurship		MIS 180
Management Information Systems-Three Units Selected from the Following:		
MIS 306 Information Systems Analysis		MIS 180
MIS 315 Business Applications Programming		MIS 180
MIS 380 Data Management Systems		MIS 180
Marketing - Four Units Selected from the Following:		
MKTG 371 Consumer Behavior (4 units)		Minimum Grade of C in BA 370
MKTG 372 Retail Marketing Methods (4 units)		Minimum Grade of C in BA 370
MKTG 373 Integrated Marketing Communication (4 units)		Minimum Grade of C in BA 370
MKTG 376 Global Marketing Strategy (4 units)		Minimum Grade of C in BA 370
MKTG 377 Selling Strategy and Practices (4 units)		Minimum Grade of C in BA 370
Seven Units of 400-level and 500-level courses in the College of Business Administration		

You **must have a 2.0 average** or better in the courses listed above to graduate. Students must also complete 9 units of upper division General Education (Explorations) and a total of 120 units for the degree.

This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of Advising and Evaluations.